

Constantin N. Zanete

A CSI Project Manager with 10 + years of extensive diversified experience in project planning and implementation, including Telco and IT sectors.

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CAREER HISTORY

2007-present	Ericsson Telecommunications, Bucharest, Romania CSI Project Manager Manage complex Telco and IT pre-sales & post sales customer projects and contracts Secure the project goals since their initial setting up Generate additional sales Fulfil the customer's expectations and handle the customer relation in the best possible way within the scope, time and budget of the contract
2006 - 2007	Ericsson Telecommunications, Bucharest, Romania Intern for Sales Department & Supply Chain Management Department
2006	Can-Pack, Bucharest, Romania Maintenance Engineer Focus on Allen Bradley programmable operation and maintenance for an industrial production line

SPECIFIC EXPERIENCE IN THE REGION AS CSI PROJECT MANAGER

2017-2019	Emergency & Response solutions, The Single Emergency Number – 112 in Moldova Republic, Moldova
2016-2018	Utility solutions, CEZ Smart Transformation program (SAP, MWM, ESB, Smart Meters) Safety & Security solutions, <i>Call Recording system</i> , Moldova
2015-2016	Broadcasting solutions, <i>Cisco Headend reconfiguration</i> , Romania
2013-2014	Emergency Response solutions: <i>Command and Control Center</i> , Moldova
2012-2013	Safety & Security solutions: <i>Romanian immigration office foreigner's management information System</i> , Romania
2012-2013	Safety & Security solutions: <i>Moldova Customs - Modernization of the Informatics System</i> , Moldova
2011-2013	Safety & Security solutions: <i>Mobile Command and Control Centers</i> , Romania
2011-2012	Safety & Security solutions: <i>Equipment's for the introduction of biometric passport in the Republic of Moldova</i> , Moldova
2011	Safety & Security solutions: <i>112 Emergency Call (Extend the coverage of the</i>

	<i>112 system to other cities except the municipalities), Romania</i>
2010-2011	Media & TV solutions: <i>IPTV Solution implementation & customization</i> , Romania
2009-2010	Telecom sector, <i>ATL Web Portal development</i> , Romania
2007-2008	Telecom sector, <i>Charging System solution implementation</i> , Romania

EDUCATION

2005-2009	Polytechnics University of Bucharest, The Energetics University, Management Department Master Quality Management
2001-2004	Polytechnics University of Bucharest Diplomat Engineer Electronics (Remote controls and electronic systems applied in transport systems)
1998-2001	Polytechnics University of Bucharest Engineer Electronics (No. 2 Technical College)

INTERNATIONAL CERTIFICATION & TRAINING

2014	APMG International, AGILE Practitioner certification - Certificate no. 2000158723
2013	APMG International, Prince 2 Practitioner - Certificate no. 02692964-01-NT6W
2012	APMG International, ITIL Foundation - Certificate no. 02636148-01-SBLW
2012	Ericsson Leadership Core Curriculum
2011	Ericsson Romania, Create proposals
2011	Pro Management, Project Manager

FOREIGN LANGUAGES

Business English (Advanced)
Russian Beginner

COMPUTER PROFICIENCY

Fully computer literate

INTERESTS

Technology Innovation, Travelling, Design & Construction